

# LSTI GROUP

## PRESS KIT



AJU	1,822	(-35)	WVE	890	(-20)	PLD	6,350	(-200)	QNT	6,650	(+10)	QNT	6,650	(+10)
MBC	3,605	(+210)	LJH	9,542	(-128)	MJB	2,609	(+35)	PON	7,654	(+149)	QNT	6,650	(+10)
YBV	3,204	(-33)	QMN	5,211	(+156)	MMJ	7,100	(-60)	ST	7,150	(-150)	QNT	6,650	(+10)
MBB	3,320	(-120)	WFF	712	(+12)	HJM	134	(+5)	QNT	6,650	(+10)	QNT	6,650	(+10)



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Armelle Trotin

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# ARMELLE TROTIN FOUNDER & CEO

«Cybersecurity is a major concern for organisations nowadays.»

In 2004, when LSTI was founded, we talked about computer security. When we were raising awareness at that time, our audience felt paranoid about this matter. We were not persuasive enough!

Today, cyberdefence is at the centre of companies' matters. LSTI's status as a company evolved from "IT security assessment" to "cyberdefence conformity assessment body". Years after years, within European and French regulation framework, we developed a real expertise in terms of cyberdefence evaluation: ISO 27001, eIDAS, GDPR according international and European referential, and PASSI, PRIS, PDIS, SecNumCloud according the French referentials.

LSTI became at least the French leader on the cyber-assessment market, but also may be the European one, thanks to our network of partners, which includes training centres, inspectors, auditors and experts.

During this health crisis, we developed remote audits and online exams to maintain our activities, and allow our customers, our candidates and our partners to keep their trust certifications.

Now, our engineers are currently working on the new referential, which soon will be published at the European level, so we can offer more services.

Nowadays, cybersecurity is one of the major concerns for companies, and our experts are at their service to guide them through the assessment of their computer systems, their process and their employees' IT security skills.

We keep seeking competences, precision and impartiality in our business.

Our various accreditations are here to testify it.





## A MISSION: CYBER ASSESSMENT

Contributing to the quality and development of the global digital economy.



Cyber-certification: certifications and qualification in the field of IT security. They may be granted to companies, persons or products.

The LSTI Group decided to specialize in conformity assessment in their expertise field: cybersecurity – they deliver conformity certificates based on international, European and French regulations and norms. These certificates are trust and quality token for the customers of our clients.

What do these certifications represent?

To certified trust service users: by choosing a service carried out by a certified person or company, you are assured this service responds to high standards of quality and expertise.

To certifications' customers: these certifications may allow you to access to numerous markets in cybersecurity in France and globally.

Our customers are private companies, cybersecurity experts, public and administrative authorities, local authorities, public service agents.

# THE LSTI GROUP

## LSTI SAS



Conformity assessment body in cybersecurity, LSTI was founded in 2004 in Saint-Malo, France, by Armelle Trotin and Philippe Bouchet.

During her previous professional experiences, Armelle Trotin identified a need on the French market that no French company could satisfy. She then decided to create a company, LSTI, and surrounded herself with experts to develop the business.

Since its creation, LSTI has strong unchanged core values – **expertise, independence and modernity** – to offer high quality services to their customers and partners.

Pioneer of this assessment business in France and thanks to their customers' trust and rising number of demands abroad, the subsidiary company LSTI Worldwide is founded in 2016, in Dublin, Ireland.

### Type of prestation proposed by LSTI SAS:

- Company assessment,
- Personal skill assessment,
- Service assessment.

## LSTI WORLDWIDE



The creation of this affiliate company was the logical development for the LSTI Group, as it was a way to respond to the trust service providers demand in the framework of the European eIDAS Regulation\*.

LSTI Worldwide has certified more than thirty service providers in Europe, Albania, Norway and Tunisia.

\*eIDAS Regulation - Electronic IDentification Authentication and trust Services: European regulation on electronic identification and electronic transaction services within the European Union.

## APAVE

Since September 2021, LSTI is part of the Apave group, thus we benefit from the weight and influence of a specialised organisation which has 150 years of experience in risk management.

Apave is an French group specialized in risk management for more than 150 years, known globally. As an independent company with a €881M turnover in 2019, Apave currently has 12,400 employees, 130 agencies in France, 170 training sites throughout the globe, and 18 test centers. Apave is present internationally in more than 45 countries, with almost 500,000 trusting customers around the world.

## THE GROUP IN NUMBERS

Cyber security concerns everyone, anywhere, anytime.



Some significant number about the Group since its founding:

145 organised exam  
sessions

190 international and  
French customers

€2 millions turnover in  
2019

9660 candidates

37 partners





## COMPANY & UNIT ASSESSMENT

### OUR OFFER FOR COMPANIES

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Company or service certification may be delivered to any type of organization and services concerned by a specified reference document; the conformity shows the respect by the company of requirements regarding process, physical safety, IT security, and service delivery as defined in norms and/or referential documents.

Certifications are granted following an audit on site (or remotely) and the examination of the report written by the auditors. According some referential documents, companies' staff has to undergo a personal skill assessment as part of the certification requirements.

#### **Our offers for assessing companies and services:**

##### **France:**

- IT security audit service provider (Prestataire d'Audit de la Sécurité des Systèmes d'Informations – PASSI),
- PVID - Remote ID Verification Service Provider (Prestataire de Vérification d'Identité à Distance),
- Trust service provider according eIDAS regulation.
- Security incident response service provider (Prestataire de Réponse aux Incidents de Sécurité – PRIS),
- e-certificates and time stamping service provider (Prestataire de Services en Certification électronique et horodatage RGS - PSCe),
- Cloud computing service provider - SecNumCloud (Prestataires d'informatique en nuage),
- ISO/IEC 27001 and Health Data Hosting service provider (ISO/CEI 27001 & Hébergeur de Données de Santé).

##### **Worldwide:**

- ISO/IEC 27001,
- Trust service provider according eIDAS regulation,
- PVID - Remote ID Verification Service Provider.



## PERSONAL SKILLS ASSESSMENT

### OUR OFFER FOR INDIVIDUALS

Personal skill assessment consists in evaluating the mandatory knowledge, skills and personal or technical aptitudes to do a specific job: security auditor, implementor or risk manager. Personal skill assessment enables to highlight professional experience and knowledge.

In partnership with recognised training organisations, LSTI has helped people wishing to validate their skills in the IT security field for more than 16 years, in accordance with the requirements of ISO/IEC 17024.

With more than 5,000 candidates having passed its exams, LSTI has become a reference in the cybersecurity personal skill assessment.

#### **Our offers for assessing personal skills - France:**

- Auditor/Lead Auditor ISO/CEI 27001,
- Implementer ISO/CEI 27001,
- Risk Manager ISO/CEI 27005,
- Risk Manager EBIOS



## ONLINE EXAMS & REMOTE AUDITS

**To modernize our services to be in harmony with our time and our industry.**

Developing remote audits and exams are the results of various observations :

- organizing an exam generates a large volume of paper, and nowadays, with our current environmental context, every action count;
- the health crisis has made traveling difficult;
- customers appreciate the possibility of being able to take the exams where they want (following the condition that technical requirements are met);
- the need to reduce the delays in organizing and processing results;
- the need to take the exams as an external candidate.

The context of 2020 has enabled the speed up the **modification of our working habits**.

The benefits of these online exams and remote audits are numerous:

- reducing the carbon footprint of our activities;
- reducing any health risk;
- maintaining our audit services in this health crisis context, so our customers can keep their certification and remain in compliance with any regulation;
- improving the flexibility in setting up exams;
- the possibility to take exams anywhere and at any time;
- the possibility to take exams in an examination room, subject to compliance with health protocols;
- the results are now available within a few days.

**Currently, our online assessment exams are available in French only for these certifications:**

- Auditor/Lead Auditor ISO/CEI 27001,
- Implementer ISO/CEI 27001,
- Risk Manager ISO/CEI 27005,
- Risk Manager EBIOS.

**However, remotes audits are available everywhere.**



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